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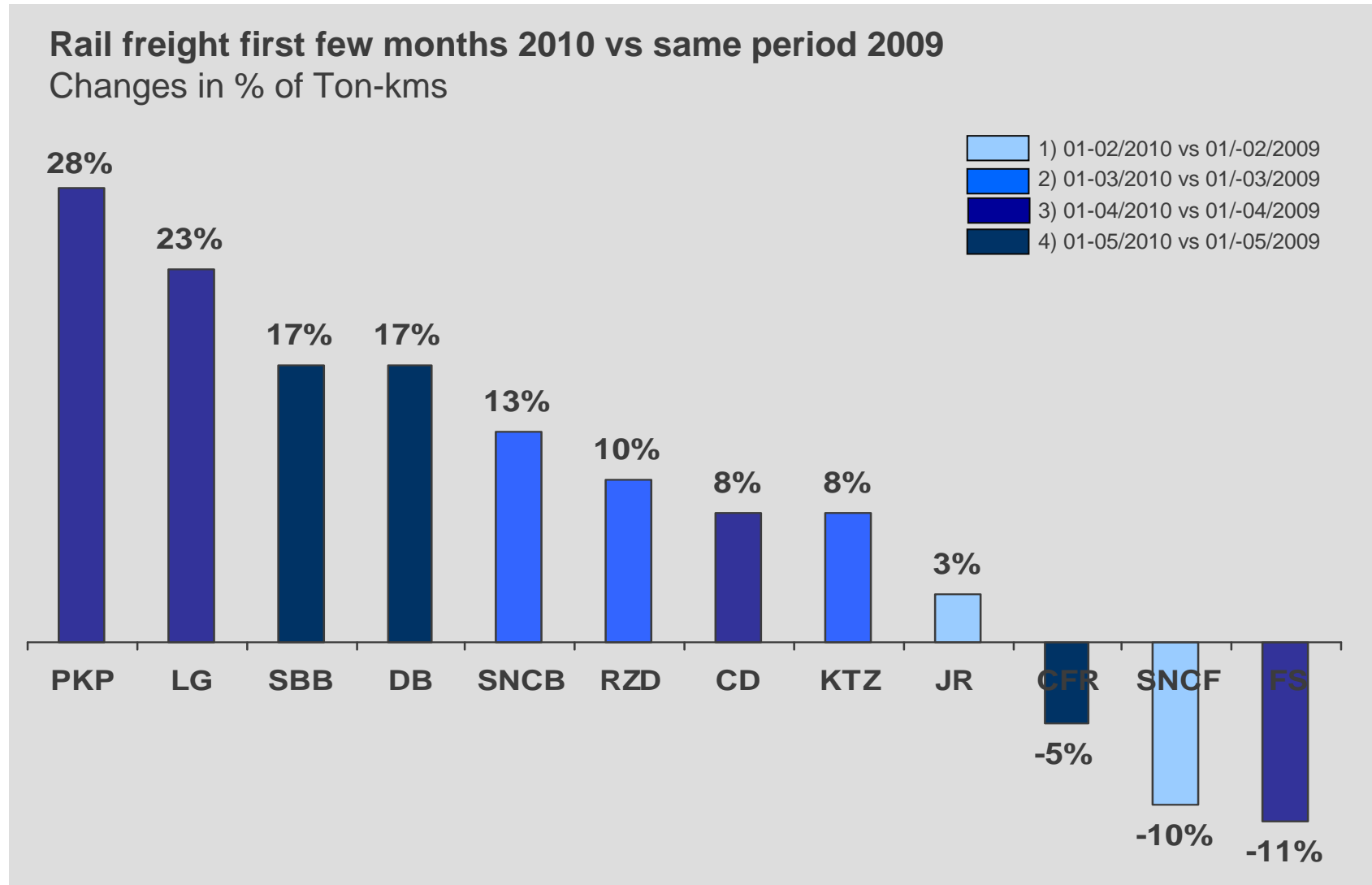
# Session 5: Wagonload – Thriving in North America, surviving in Europe?

2<sup>nd</sup> UIC Global Rail Freight Conference

Saint Petersburg, 7 July 2010

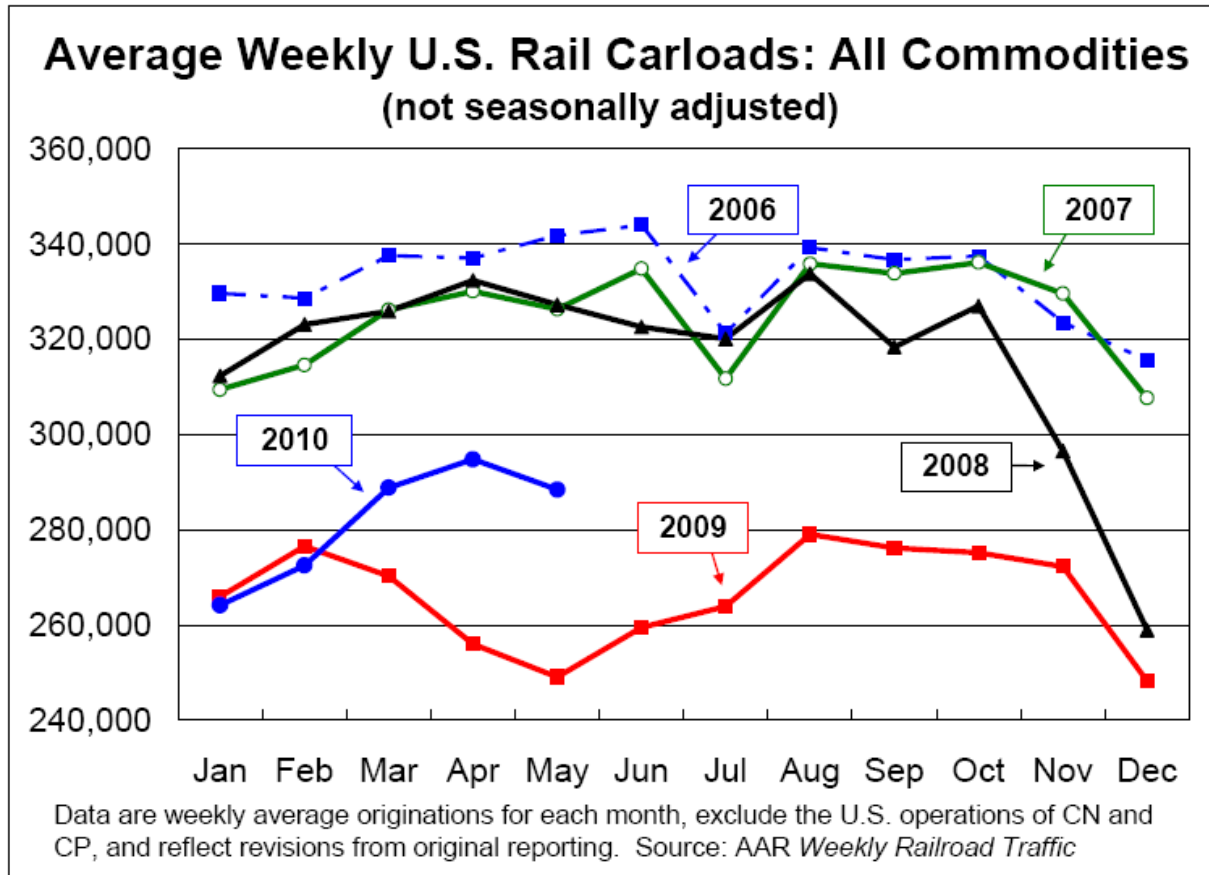
*Oliver Sellnick, Director Freight , UIC*

# Recovery in the first few months 2010. Strong differences from railway to railway



Source: UIC Railway Statistics

# 2010 US rail carloads up from 2009 but still below 2008



> Rail carloads for May 2010 up 15.8% compared to 2009, but still 11.8% down compared to May 2008

> Carloads in May 2010 were down 1.1% from April 2010 (seasonally adjusted)

Source: AAR Rail Time Indicators, June 7, 2010

■ ■ ■ Thank you for your kind attention

*Oliver Sellnick, Director Freight, UIC*

# Questions

- > **Arcelor:**
  - Degree of flexibility to switch between modes of transport
  - Comment of RUs to Expectations
  - View of Xrail, credible commitment of carriers?
  
- > **DBSR**
  - Growth potential of SWL; upward flexibility of system
  
- > **RCA**
  - Fit of multi-lots multi-clients system to Xrail
  - Plans to create a true European network, density, missing markets
  
- > **SBB**
  - Time frame
  - Customer view on loss of flexibility for increase of reliability
  
- > **RDC**
  - Differences and commonalities of Carload and Wagonload
  
- > **All**
  - Vision 2020